



**TRIAD**  
COMMERCIAL  
PROPERTIES

INDUSTRIAL TRANSACTIONS

<u>YEAR</u>	<u>CLIENT</u>	<u>SPACE (SF)</u>	<u>TYPE</u>	<u>TCP REPRESENTED</u>	<u>CITY</u>
2007	G-T Gateway	2,123,000	Sale	Seller	Piedmont Triad
2007	Devon USA	2,630,000	Sale	Seller	Richmond, VA
2007	Stock	45,000	Lease	Tenant	Kernersville
2007	P&G	250,000	Lease	Tenant	Greensboro
2007	Crown Lift Truck	22,000	Sale	Buyer	Greensboro
2007	Nussbaum	45,000	Lease	Lessor	Greensboro
2007	Mail Express	12,800	Lease	Lessor	Greensboro
2007	Encore	79,000	Sale	Seller	Winston-Salem
2007	La Tortilleria	92,500	Lease	Tenant	Winston-Salem
2006	Procter & Gamble	584,000	Lease	Tenant	Greensboro
2006	Carson Dellosa	188,000	Lease	Tenant	Greensboro
2006	Procter & Gamble	504,000	Lease	Tenant	Greensboro
2006	Legacy Classic Furniture	347,500	Sale	Buyer	High Point
2006	Twin City Warehouse	72,000	Lease	Tenant	Greensboro
2006	First Choice Packaging	115,000	Lease	Tenant	Whitsett
2006	Legacy Paddlesports	250,000	Sale	Buyer	Greensboro
2006	Procter & Gamble	320,000	Lease	Landlord	Greensboro
2006	Scott D. Nafe	50,000	Sale	Buyer	Winston-Salem
2006	Universal Packaging	140,000	Lease	Tenant	Eden
2006	Commercial Property, LLC	53,531	Sale	Seller	Winston-Salem
2005	Sara Lee	50,000	Sale	Seller	Winston-Salem
2005	Ferguson Enterprises	44,000	Lease	Tenant	Winston-Salem
2005	Intellicoat	400,000	Sale	Seller	Monroe
2005	Sara Lee	77,000	Lease	Landlord	Winston-Salem
2005	South Atlantic Packaging	60,000	Sale	Buyer	Winston-Salem
2005	Adler	290,000	Sale	Seller	Greensboro
2005	Sara Lee	446,818	Lease	Tenant	Rural Hall
2005	Berco	122,420	Lease	Lessor	Greensboro
2005	Sara Lee - Asheboro	130,000	Sale	Seller	Asheboro
2005	Sonoco/CorrFlex	134,000	Lease	Tenant	Rural Hall
2005	Highwoods Industrial Portfolio	1,019,000	Sale	Seller	Winston-Salem
2005	South Atlantic Industrial Portfolio	912,000	Sale	Seller	Winston-Salem
2004	Sara Lee Corporation	220,000	Lease	Tenant	Rural Hall
2004	Sonoco/CorrFlex	250,000	Lease	Tenant	Rural Hall
2004	Mann & Hummell	38,400	Lease	Lessor	Greensboro
2004	American Tire	100,000	Lease	Tenant	Winston-Salem
2004	Lowe's Companies	480,000	Lease	Lessor	Stokesdale
2004	Klaussner Furniture	60,280	Sale	Seller	Greensboro
2004	Fairchild Industrial Products	80,000	Lease	Tenant	Winston-Salem
2004	Welsh Paper Co.	53,531	Lease	Lessor	Winston-Salem
2004	Triangle Warehouse	180,000	Lease	Lessor	Stokesdale



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2004	Replacements, LTD	40,000	Lease	Lessor	Greensboro
2004	Unilin	70 acres	Sale	Buyer	Thomasville
2004	Legacy Classic Furniture	225,000	Lease	Tenant	Greensboro
2004	Fastenal Company	56,000	Lease	Lessor	Greensboro
2004	Tyco Plastics	50,000	Lease	Lessor	Greensboro
2004	CFP / Printegra	44,183	Lease	Tenant	Greensboro
2004	Carson Dellosa Printing	66,000	Sale	Seller	Greensboro
2004	Hollingsworth Co.	81,696	Sale	Seller	Mocksville
2004	Carson Dellosa Printing	74,000	Lease	Tenant	Greensboro
2004	Unique Collating	100,000	Sale	Seller	Greensboro
2003	Fastenal Company	245,000	Sale	Buyer	High Point
2003	Sara Knit Products	220,500	Lease	Tenant	Rural Hall
2003	PPG Autoglass	12,800	Lease	Lessor	Greensboro
2003	SN Winston Partnership	227,000	Sale	Seller	Yadkinville
2003	Carolina Aluminum	35,200	Sale	Seller	Greensboro
2003	Proctor Schwartz	113,500	Lease	Lessor	Lexington
2003	Holden 85 Business Park	160,000	Sale	Seller	Greensboro
2003	Newsgroup	16,000	Lease	Tenant	Greensboro
2003	Triangle Warehouse	192,000	Lease	Lessor	Greensboro
2003	Piedmont Triad Industrial Center	1,100,000	Sale	Seller	Winston-Salem
2003	Quality Associates	160,000	Lease	Tenant	Reidsville
2003	CorrFlex Graphics	220,500	Lease	Tenant	Rural Hall
2003	Procter & Gamble	582,000	Lease	Tenant	Greensboro
2003	Rhodes Furniture	320,000	Lease	Tenant	Greensboro
2003	Norandex / Reynolds Metals	40,000	Lease	Lessor	Rural Hall
2003	Carson Dellosa Printing	127,000	Lease	Tenant	High Point
2002	Kay Chemical	479,000	Lease	Lessor	Greensboro
2002	Legacy Classic Furniture	80,000	Lease	Tenant	Greensboro
2002	Guy M. Turner	65,000	Sale	Seller	Greensboro
2002	General Dynamics	132,000	Sale	Buyer	Greensboro
2002	South Atlantic Warehouse	72,000	Lease	Tenant	Greensboro
2002	South Atlantic Warehouse	200,000	Lease	Tenant	Greensboro
2002	South Atlantic Warehouse	225,000	Lease	Tenant	Greensboro
2002	Essell Propack	107,000	Lease	Tenant	Danville, VA
2002	Procter & Gamble	582,000	Lease	Lessor	Greensboro
2002	Carolina Biological Supply	215,597	Sale	Seller	Greensboro
2002	Sara Lee Hosiery	227,000	Sale	Buyer	Yadkinville
2002	Primesource	126,000	Lease	Tenant	Greensboro



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2002	Greene Investments	46,000	Sale	Seller	Greensboro
2002	Precision Fabrics	61,761	Lease	Lessor	Greensboro
2002	Klaussner Furniture	60,280	Lease	Lessor	Greensboro
2002	Triangle Warehouse	82,000	Lease	Lessor	Greensboro
2002	Powell Group	450,000	Lease	Lessor	Greensboro
2002	Guilford Mills	164,200	Sale	Seller	Greensboro
2002	Guilford Mills	560,000	Sale	Seller	Greensboro
2002	Universal Furniture	203,500	Lease	Tenant	Kernersville
2002	Universal Furniture	343,000	Sale	Buyer	High Point
2001	South Atlantic Warehouse	124,800	Lease	Tenant	Greensboro
2001	South Atlantic Warehouse	99,200	Lease	Tenant	Greensboro
2001	Cluett Corporation	104,000	Sale	Seller	Winston-Salem
2001	Atlantic Corporation	153,496	Sale	Buyer	High Point
2001	Mann & Hummell	38,400	Lease	Lessor	Greensboro
2001	South Atlantic Packaging	41,000	Lease	Lessor	Winston-Salem
2001	Core Systems	82,000	Lease	Lessor	Greensboro
2001	Sara Lee Underwear	89,600	Lease	Tenant	Winston-Salem
2001	South Atlantic Warehouse	200,000	Lease	Tenant	Greensboro
2001	Sara Lee Underwear	240,000	Lease	Tenant	Winston-Salem
2001	Coreflex	250,000	Lease	Tenant	Rural Hall
2001	Aaron Rents	87,500	Sale	Seller	Winston-Salem
2000	Highwoods Properties	289,926	Sale	Seller	Greensboro
2000	Universal Packaging	58,000	Sale	Seller	Greensboro
2000	E-Toys	300,000	Lease	Tenant	Greensboro
2000	Tube Tex	124,000	Sale	Seller	Lexington
2000	American Tire	100,000	Lease	Tenant	Rural Hall
2000	Universal Solutions	261,000	Lease	Tenant	Rural Hall
2000	Sara Lee Underwear	43,500	Lease	Tenant	Winston-Salem
2000	Sara Lee Underwear	115,000	Lease	Tenant	Winston-Salem
2000	Sara Lee Underwear	154,000	Lease	Tenant	Winston-Salem
2000	Procter & Gamble	225,037	Lease	Lessor	Greensboro
2000	Cluett Corporation	145,700	Lease	Lessor	Winston-Salem
2000	Legacy Classic Furniture	151,600	Lease	Tenant	Greensboro
2000	Walker & Associates	155,700	Lease	Lessor	Winston-Salem
2000	South Atlantic Warehouse	189,000	Lease	Tenant	Greensboro
2000	Carolina Biological Supply	215,597	Lease	Lessor	Greensboro